

## WINAICO PARTNERS WITH DELTA GIVING INSTALLERS THE PERFECT COMBINATION

One of Australia's top solar panel manufacturers, WINAICO, have announced a partnership with Delta Electronics, giving installers access to two of the country's highest efficiency products in one place.

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The partnership will give WINAICO authorized installers the ability to order the full-range of Delta inverters along with their solar panel order in the same transaction. It's like a one-stop-shop for quality solar solutions, with ongoing support from the team based in Sydney.

"A partnership like this has been a long time coming," says Blair Pester, Managing Director, WINAICO Australia. "We had to be sure it was the right fit, and Delta's reputation for quality and innovation was just what we were looking for".

Both brands are known for their high-efficiency products that are able to withstand harsh conditions, so make a perfect combination for installs in almost any location. Pairing quality products that are built to last is essential for the life-span of a system, a long-game some installers overlook.

The unique 3-in-1 insurance policy offered by WINAICO covers the whole system, so both panels and Delta inverters are covered by the world's largest insurer for complete peace of mind, a policy no other solar panel manufacturer currently offers.

"Collaboration is an important part of our mission as we move from being a product provider to a solutions provider," said Shane Arnold, Regional Director ANZ at Delta Electronics. "At Delta, we believe that technology and collaboration can lead to a cleaner, greener tomorrow."

WINAICO's unique distribution strategy means that only authorized installers have access to this powerhouse combination, however, installers wishing to find out more can apply on their website.

### About WINAICO Australia

Based in Sydney since 2012, WINAICO Australia is a quality solar panel manufacturer with its international headquarters in Taiwan. Their high-performance crystalline modules appeal to solar specialists, solar technologists, installation specialists, and project developers for both residential and commercial projects. With five warehouses around Australia, they directly service installers across the country offering a unique 3-in-1 whole system insurance policy underwritten by the largest insurer in the world.

To find out more go to [www.winaico.com.au](http://www.winaico.com.au).

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*Power to Perform*

### **About Delta Electronics**

Delta Group is a company that is deeply dedicated to sustainability. Founded in 1971, Delta is committed to its mission statement “To provide innovative, clean and energy-efficient solutions for a better tomorrow”.

Delta is rapidly expanding into renewable energy, providing best-in-class, high-efficiency solar systems and products including solar inverters and much more. Our solar inverter delivers the world’s highest power efficiency of up to 98.5%. The Delta PV inverter product range covers from single or multi-residential rooftop application, commercial BIPV application, industrial building rooftop, or even megawatts power station application. Delta offers reliable and efficient RPI-Home, RPI-Commercial, and RPI-Central inverters, which interact optimally with all solar modules.

To find out more go to <http://www.delta-es.com.au/>

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